

Responses to Bidders Questions, RFP 2011-06-001

1.	Q.	80-100 Cabinets within 2,000 square feet (SF) – 20-25 SF per cabinet – That leaves only 500 SF for Data Center design/build team’s mechanical / electrical – Will there be additional space available for this mechanical / electrical
	A.	<i>While the architectural design is not yet completed, the gross square footage of the space is ±3,000^{sft}. The final total available space for cabinets is anticipated to be approximately 2000sft with 500-1000sft available for electrical/mechanical. The precise numbers will not be known until the initial general renovation design is completed.</i>
2.	Q.	Security Concerns – Will the Data Center design/build team be responsible for the building security as well as the data center?
	A.	<i>The respondent to this RFP will be responsible for the data center security only and planning to isolate the data center shall be key, but the general building security should be coordinated with the general renovation contractor.</i>
3.	Q.	Will clients be allowed in the data center? If so how will space be allocated? Will the data center be caged by client? With three different density levels how can one customer use all three if they should desire to do so?
	A.	<i>These decisions will be the choice of the data center operator.</i>
4.	Q.	Who will be designing the remaining space within the building including the NOC and other data center supporting areas?
	A.	<i>OpenCape is providing two spaces on the first floor in the rear of the building for the NOC Operator and the Data Center Operator. The general renovation contractor will prepare these spaces and include large cable access space into the ground floor data center space. The Network Operator, CapeNet LLC, is responsible for building out the space beyond the basic walls and doors and the successful respondent to this RFP will be responsible for building out and outfitting the Data Center operator space.</i>
5.	Q.	With 100 SF saved for OpenCape and 100 SF saved for government, both at no cost, leaves 1800 SF. Non profits get 20% discount and government gets 30% discount – what happens if the government wants all of the remaining 1800 SF – that only leaves a revenue on what would equal 1,260 SF (1,800 SF -30%)?
	A.	<i>It is highly unlikely that government would want all of the 1800sf.</i>
6.	Q.	OpenCape is non-profit – What does that do to the contract? Can the operations company make a profit and not affect the non-profit status of OpenCape?
	A.	<i>Yes</i>
7.	Q.	Fee is \$50,000 per year – what if the data center does not make \$50,000 in a year?
	A.	<i>Those are among the risk factors which the bidder must measure before submitting their proposal.</i>
8.	Q.	It is important for the Data Center design/build team to be in coordination w/ the Stateside design/build team that will perform the base building upgrades. Will

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		progress drawings from Stateside be made available to the Data Center design/build team?
	A.	<i>Yes, in fact, it is anticipated the Stateside design team and the successful bidder will be working closely together very early in the data center design. All members of the design and build team will meet often during the Design and Build to insure all concerns are addressed and design considerations negotiated.</i>
9.	Q.	Can the Data Center design/build team make recommendations to Stateside regarding data center mechanical/electrical support equipment placement, etc.?
	A.	Yes
10.	Q.	Will Stateside be responsible to bring in a new 480V electrical service to the building sized large enough to accommodate the data center? Or will a dedicated 480V electrical service for the data center be the responsibility of the Data Center design/build team?
	A.	<i>The electrical requirements will be coordinated with Stateside.</i>
11.	Q.	Will the Data Center design/build team be responsible to run data/voice cables from the Data Center to offices outside of the data center?
	A.	<i>It will be the responsibility of the data center to run required cabling to the Network Operations Center, the Data Center Operations Center and to the OpenCape network closet for interconnection in the data center.</i>
12.	Q.	Will the Data Center design/build team be responsible to run 120V UPS circuits from the Data Center to offices outside the data center?
	A.	<i>The Network Operations Center and Data Center Operations room will be designed to operate from the Data Center electrical panels and generator. All other office space on the first and second floor shall operate off of their own circuits and generator isolated from the Data Center.</i>
13.	Q.	Will the Data Center design/build team be responsible to furnish and install electrical metering on a per server and/or on a per rack basis to allocate costs to clients?
	A.	<i>It is the responsibility of the respondent to determine how they wish to allocate costs for the space within the data center</i>
14.	Q.	Will Stateside be responsible to bring water into the building for a wet pipe sprinkler system that includes the Data Center? Or if the Data Center design/build team and OpenCape prefer a pre-action (dry pipe) sprinkler system in the data center, will Stateside provide a connection point for a (future) pre-action valve assembly cabinet (which would be provided by the Data Center design/build team)?
	A.	<i>Stateside will ensure adequate water resources are brought to the building to support both the first and second floors as well as the Data Center and coordinate with the successful Respondent to meet its requirements for Data Center fire suppression supply.</i>
15.	Q.	Will the Data Center design/build team be responsible for any utility company (electric, gas, water, phone, etc.) costs during the data center construction phase?
	A.	No

